RAMAMANI BALAJI, CMA,CIA,CRMA(US); AMA,ASA(AUS); FCMA,FCPA(IND)

PO Box 978 Rankin Inlet, Nunavut, Canada X0C0G0 867.645.3170 hotmail.me.now@gmail.com

CHIEF FINANCIAL OFFICER

Internal Controls / GAAP / International / VC
Risk Assessment & Management / MIS / Audits / CPI
Variance Analysis / Consolidations / Capital Projects
Best Practices / Forecasting / Compliance

Improving profit margins with strategic cost controls
Streamlining financial operations
Maintaining stringent internal and external audit requirements
Enabling informed decision-making for growth and sustainability

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These are but a few of the skills that Ramamani Balaji brings to the marketplace.

An expert in tactical and strategic financial management, Mr. Balaji has supported the day-to-day operations for companies large and small, assuring both global and domestic compliance, consistently improving accuracy and enhancing company endurance.

Internal controls…GAAP…VC investments…CPI…risk assessment & management…MIS…audits…variance analysis…consolidations…capital projects…best practices…forecasting…regulatory compliance – his extensive expertise enables Ramamani to provide the financial data needed for thoughtful growth decisions.

A Certified Management Accountant, Mr. Balaji is a member of the Institute of Internal Auditors, CRMA, the Institute of Certified Management Accountants and the Botswana Institute of Accountants, among others. He holds specialty certification in Risk Management Assurance.

Peers describe Ramamani as versatile and resourceful, a fast-paced executive who gets the job done at every level with innovation, tenacity and excellence.

With his broad experience - from logging to business solutions, government to healthcare, livestock to groceries - Mr. Balaji brings fresh thinking to any industry.

He has held titles from Accountant to Controller and Business Analyst to CFO. More important to him than any title is the chance to drive strategic financial management and corporate success.

Tackling every challenge and managing assets effectively, Ramamani Balaji consistently exceeds expectations wherever he goes.

CAREER HISTORY AND HIGHLIGHTS

CFO, Nunavut Development Corporation

$9M government development office

2009 to present

Steering business and results-based development strategies, Mr. Balaji oversees budgeting, forecasting and reporting for the corporation's headquarters and nine subsidiaries.

He manages a staff of five, assuring reporting compliance and monitoring financial performance.

When he came on board, Mr. Balaji immediately realized that the company lacked proper risk management methods, leaving the company in a tenuous and vulnerable state.

Implementing Enterprise Risk Management processes, he identified and evaluated all the potential risks and educated the senior staff, coordinating mitigation activities and protecting stakeholder's interests.

Ensured Internal and External Audit Accuracy for Consolidation. When Nunavut Development Corporation was faced with the need to consolidate its nine outlying offices, Ramamani oversaw the efforts, maintaining financial control systems and transaction authority.

Safeguarding assets and assuring reporting accuracy, he delivered 100% accurate audits for three years running.

Senior Financial Analyst, Department of Health & Social Services, Nunavut

$60M government services department

2008 to 2009

In this capacity, Mr. Balaji provided financial reviews and objective analysis, support and advice. Preparing monthly reports, monitoring and ensuring regulatory compliance, he managed a $1M budget and a staff of five.

When the department was faced with the loss of their Program Manager, Mr. Balaji assumed the additional responsibilities, maintaining reporting accuracy in a timely and effective manner.

Finance & Lottery Manager, Sport North Federation

NWT Lottery Authority

2007 to 2008

Managing the accounting, payroll and contracting, Mr. Balaji administered NWT and Nunavut lottery activities. He oversaw a $1M budget and nine employees.

Realizing the need to turn around an underperforming team of representatives, Ramamani instituted Best Practices, improving the group's performance and productivity.

His efforts revitalized the entire department.

Controller, Abijaoudi & Azar Trading Corporation

$12M grocer and wholesaler

2003 to 2006

Directing accounting, budgets, reporting, finance and administration, Mr. Balaji oversaw tax preparation and filing. He prepared financial statements and forecast reports, ensuring compliance. His responsibilities included the management of a staff of five and a $12M budget.

Abijaoudi & Azar was plagued with high costs tied to logistics issues. Ramamani created a strategic cost saving plan, consolidating offices and reducing expenses $200K.

With those cost controlling measures in place, his efforts boosted profit margins 10%.

Controller, Oriental Timber Corporation

Africa's largest logging company, a division of Global Star Asia Holdings

1999 to 2003

As Controller, Mr. Ramamani Balaji budgets and financial control, managing a $120M budget and twenty employees.

The operations were cumbersome at Oriental Timber when Ramamani joined the organization. Revamping the company's financial practices, he moved from Peachtree Accounting to ACCPAC, with POS for inventory management.

His methods improved the company's financial performance, enabling growth and long-term sustainability, propelling the company's position to the #1 logging firm in Africa.

Ramamani recognized the need for reporting improvements at their Hong Kong headquarters. Convincing senior management of the superiority of GAAP over IFRS, he prepared GAAP compliant accounts for demonstration. The implementation of GAAP methodology improved reporting and key performance indicators, enabling better decision-making.

ADDITIONAL

Mr. Balaji has also served as a consultant and a worked for himself as a very successful CMA.

He demonstrated his versatility during a short stint with Charles Jeffery, CA, a small accounting firm. Displaying his competence in assurance, performance management and reporting, Ramamani played a key role in taxation, governance, strategy, risk management and key decision-making.

At The Hurvitz Group, Mr. Balaji was responsible for a wide range of transactional accounting and administration. He supported farm accounting, collation and consolidation, along with developing integrated budgeting and costing systems. He proved himself particularly adept in his understanding of Holding Gains (Losses).

Mr. Balaji is a member of CMA, the Institute of Internal Auditors, CRMA, the Institute of Certified Management Accountants and the Botswana Institute of Accountants, among others. He holds specialty certification in Risk Management Assurance.

A world traveler, Ramamani has traveled to 47 countries and has lived and worked in Canada, Liberia, Botswana and India. With such an extensive international background, he is extremely knowledgeable of diverse cultures.

Peers describe Ramamani as versatile and resourceful, a fast-paced executive who gets the job done at every level with innovation, tenacity and excellence.

Ramamani Balaji offers a broad financial skill set, coupled with business development savvy and a passion for success.

An expert in building trust among all stakeholders, he is sure to enrich any enterprise.